# Federal Tax 10th edition Research

Roby B. Sawyers William A. Raabe Gerald E. Whittenburg Steven L. Gill

## **Standard Tax Citations**

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#### Statutory

	Constitution	U.S. Const. art. I, § 8, cl. 2.		
		U.S. Const. amend, XIV, § 2.		
	Code	§ 101(b)(2)(B)(ii).		
	Public Laws	P.L. 112-240 (American Taxpayer Relief Act of 2012).		
Adı	ministrative			
	Regulation	Reg. § 1.263(a)-1.		
	Treasury Decision	Т.D. 9636.		
	Temporary Regulation	Reg. § 1.163-8T.		
	Proposed Regulation	Prop. Reg. § 1.263(g)-1.		
	Revenue Ruling	Rev. Rul. 2013-20, 2013-40 I.R.B. 272		
	Revenue Ruling (before 2009)	Rev. Rul. 96-58, 1996-2 C.B. 6		
	Revenue Procedure	Rev. Proc. 2013-30, 2013-36 I.R.B. 173.		
	Letter Ruling	Ltr. Rul. 2010027033.		
	Technical Advice Memo	TAM 200908050.		
	Notice	Notice 2010-50, 2010-27 I.R.B. 12.		
	Announcement	Announcement 2013-20, 2013-14 I.R.B. 761.		
Judicial				
	Board of Tax Appeals:	Estate of D. R. Daly, 3 B.T.A. 1042 (1926).		
	GPO reporter			
	Tax Court Regular:	Mehan, Marty, 122 T.C, No. 5 (2004).		
	(temporary citation)			
	Tax Court Regular:	Mehan, Marty, 122 T.C. 396 (2004).		
	GPO reporter			
	Tax Court Memo:			
	CCH:	Dixon, Michel, 78 T.C.M 462 (1999).		
	Thomson Reuters	Dixon, Michel, T.C. Memo 1999-310		
	Tax Court Summary Opinion:	Indrit Iljazi, T.C. Summary Opinion 2010-59.		
	District Court:			
	West:	Bohall, Patrick L., 602 F. Supp. 2d 187 (DCt. D.C., 2009)		
	CCH:	Bohall, Patrick L., 2009-1 USTC ¶ 50,307 (DCt. D.C.)		
	Thomson Reuters:	Bohall, Patrick L., 103 AFTR 2d 2009-1338 (DCt. D.C.)		
	Court of Federal Claims:			
	West:	Esposito v. U.S., 70 Fed. Cl. 558 (2006)		
	CCH:	Esposito v. U.S., 2006-2 USTC 9 50,434 (Fed. Cl.)		
	Thomson Reuters:	Esposito v. U.S., 97 AFTR2d 2006-1733 (Fed. Cl.)		
	Court of Appeals:			
	West:	Home of Faith, 39 F.3d. 263 (CA-10, 1994).		
	CCH:	Home of Faith, 94-2 USTC ¶ 50,570 (CA-10).		
	Thomson Reuters:	Home of Faith, 74 AFTR2d 94-6913 (CA-10).		

Supreme Court:	
GPO:	U.S. v. Clintwood Elkhorn Mining Co., Et Al., 553 U.S. 1 (2008)
West:	U.S. v. Clintwood Elkhorn Mining Co., Et Al., 128 S. Ct. 1511 (2008)
CCH:	U.S. v. Clintwood Elkhorn Mining Co., Et Al., 2008-1 USTC 9 50,281 (USSC)
Thomson Reuters:	U.S. v. Clintwood Elkhorn Mining Co., Et Al., 101 AFTR 2d 2008-1612 (USSC)

#### Books

Sawyers, R., Raabe, W., Whittenburg, G., and Gill, S., 2014. *Federal Tax Research*, 10th ed. Mason, OH: South-Western.

#### Journals

Everett, J., Hennig, C., and Raabe, W., Converting a C Corporation Into an LLC, *Journal of Taxation* Vol. 113, No. 2 (August 2010).

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the Congress

the Code

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Regulation § 1.102-1 or the Proposed Regulation (references to regulations in general do not need to be capitalized)

the Fifth Circuit

the Tax Court

a revenue ruling or a private letter ruling

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The Wealth of Nations Journal of Taxation New York Times

Gregory v. Helvering

Note: Do not italicize the titles of legal documents such as the U.S. Constitution and the U.S. Code.

# **Federal Tax Research**

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#### **TENTH EDITION**

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North Carolina State University

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#### Dedications

This book is dedicated to our academic mentors.

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<sup>2</sup>hoto Courtesy of William A. Raabe

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Isabelle Rozenbaum/PhotoAlto Agency RF Collections/Getty Images

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## Brief Contents

PART I	THE TAX RESEARCH ENVIRONMENT	1
CHAPTER 1	Introduction to Tax Practice and Ethics	3
CHAPTER 2	Tax Research Methodology	51
PART II	PRIMARY SOURCES OF FEDERAL TAX LAW	81
CHAPTER 3	Constitutional and Legislative Sources	83
CHAPTER 4	Administrative Regulations and Rulings	117
CHAPTER 5	Judicial Interpretations	149
PART III	RESEARCH TOOLS	189
CHAPTER 6	Thomson Reuters Checkpoint	191
CHAPTER 7	CCH IntelliConnect	239
CHAPTER 8	Other Tax Services and Tax Periodicals	279
CHAPTER 9	Multijurisdictional Taxes	323
CHAPTER 10	Financial Accounting Research	385
PART IV	IMPLEMENTING THE RESEARCH TOOLS	407
CHAPTER 11	Communicating Research Results	409
CHAPTER 12	Tax Planning	433
CHAPTER 13	Working with the IRS	457
CHAPTER 14	Tax Practice and Administration	489
	Glossary	531
	Index	543

## Contents

Preface xvii

#### **PART I**

#### The Tax Research Environment 1

#### Chapter 1

#### Introduction to Tax Practice and Ethics 3

Elements of Tax Practice 5 Tax Compliance 5 Tax Planning 6 Tax Litigation 6 Tax Research 7 Rules and Ethics in Tax Practice 7 Circular 230 7 Proposed Changes to Circular 230 15 AICPA Code of Professional Conduct 17 Statements on Standards for Tax Services 22 Sarbanes-Oxley and Taxation 28 ABA Model Rules of Professional Conduct 29 Nonregulatory Ethical Behavior Models 29 Ethical Dilemmas 29 Ethical Professional Behavior 31 Ethics Training and Education 35 Legal Research by Certified Public Accountants 36 Summary 38 Quiz Yourself 38 Key Words 38 Discussion Questions 39 Exercises 42 Research Cases 46

#### **Chapter 2** Tax Research Methodology 51

The Tax Research Process 53 Step 1: Establish the Facts 53 Step 2: Identify the Issues 54 Step 3: Locate Authority 57 Step 4: Evaluate Authority 59 Step 5: Develop Conclusions and Recommendations 60 Step 6: Communicate the Recommendations 60 Overview of Online Tax Research 62 Benefits of Using Online Tax Services 62 Using an Online Tax Service to Conduct Tax Research 65 Step 1: State the Issue as a Question 65
Step 2: Identify the Keywords 66
Step 3: Construct a Research Query 66
Step 4: Select a Database and Execute the Search 67
Step 5: Interpret and Refine the Search 67
Research on irs.gov 67
Tax Research Practical Considerations 68
Research on the CPA Exam 70
Summary 71
Quiz Yourself 71
Key Words 72
Discussion Questions 72
Exercises 75
Research Cases 77

#### **PART II**

#### Primary Sources of Federal Tax Law 81

#### Chapter 3

#### Constitutional and Legislative Sources 83

Sources of Federal Tax Law 84 History of U.S. Taxation 84 Who Pays the Income Tax? 86 Tax Protesters 87 U.S. Constitution 88 Tax Treaties 89 The Legislative Process 91 Where to Find Committee Reports 94 Internal Revenue Code 95 Organization of the Internal Revenue Code 96 Where to Find the Internal Revenue Code 99 Interpreting the Internal Revenue Code 102 Summary 104 Quiz Yourself 104 Key Words 104 Discussion Questions 105 Exercises 106 Research Cases 112

#### **Chapter 4** Administrative Regulations and Rulings 117

Regulations 118 Temporary Regulations 119

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Effective Date of Regulations 120 Citing a Regulation 120 Assessing Regulations 122 Locating Regulations 123 Revenue Rulings 123 Revenue Ruling Citations 125 Locating Revenue Rulings 125 Revenue Procedures 125 Letter Rulings 127 Private Letter Rulings 127 Technical Advice Memoranda 128 Determination Letters 129 Precedential Value of PLRs, TAMs, and Determination Letters 129 Written Determination Numbering System 130 Locating Written Determinations 130 Other IRS Pronouncements 130 Acquiescences and Nonacquiescences 130 Internal Revenue Bulletin 132 Chief Counsel Memoranda 134 Announcements and Notices 134 Miscellaneous Publications 134 Summary 137 Quiz Yourself 137 Key Words 138 Discussion Questions 138 Exercises 141 Research Cases 144

#### Chapter 5 Judicial Interpretations 149

Federal Court System 150 Legal Concepts and Terminology 152 U.S. Tax Court 155 District Courts 161 Court Reporters 163 Court of Federal Claims 163 Court Reporters 164 Courts of Appeals 164 Court Reporters 167 Supreme Court 167 Court Reporters 171 Case Briefs and Headnotes 171 Summary 172 Quiz Yourself 174 Key Words 174 Discussion Questions 174 Exercises 177 Research Cases 180

#### PART III Research Tools 189

#### **Chapter 6** Thomson Reuters Checkpoint 191

Using Tax Services for Research 192 Thomson Reuters Checkpoint 193 Illustrative Research Example 193 Approaching the Research Problem 194 Accessing Tax Information 194 Databases 195 Finding Relevant Tax Information 202 Keyword Search 202 Index Search 210 Contents Search 213 Citation Search 215 Citators 218 Other Tax Law Sources 222 Tax Treatises 222 Tax Periodicals 225 Utilizing Treatises and Periodicals in Tax Research 225 Other Research Tools 225 Summary 227 Quiz yourself 227 Key Words 227 Discussion questions 227 Exercises 229 Research Cases 232 Advanced Cases 236 Cumulative Case 237

#### Chapter 7 CCH IntelliConnect 239

Using Tax Services for Research 240 CCH IntelliConnect 241 Illustrative Research Example 241 Approaching the Research Problem 242 Accessing Tax Information 242 Databases 243 Finding Relevant Tax Information 248 Keyword Search 249 Index Search 253 Contents Search 257 Citation Search 258 Citators 260 Other Tax Law Sources 263 Tax Treatises 264 Tax Periodicals 265

Utilizing Tax Treatises and Periodicals in Tax Research 265 Other Research Tools 266 Summary 267 Quiz Yourself 268 Key Words 268 Discussion Questions 268 Exercises 269 Research Cases 273 Advanced Cases 276 Cumulative Case 278

#### Chapter 8

#### Other Tax Services and Tax Periodicals 279

BNA Bloomberg 280 BNA Portfolios 281 Searching the BNA Collections 281 Browsing the BNA Collections 284 Westlaw 289 Searching WestlawNext 290 KeySearch and KeyCite 293 LexisNexis 294 Tax Center 295 LexisNexis Academic 300 LexisNexis & Shepard's Citators 303 Tax Periodicals 306 Annual Proceedings 307 Scholarly Reviews 308 Professional Journals 308 Newsletters 309 Tax Analysts 309 BNA Publications 311 Locating Relevant Tax Articles 311 Citing Articles in Tax Periodicals 312 Summary 313 Quiz Yourself 313 Key Words 313 Discussion Questions 313 Exercises 314 Research Cases 318

#### Chapter 9 Multijurisdictional Taxes 323

State and Local Tax 324 Importance of State and Local Taxes 325 Legal Perspective 326 *Taxing Out-of-State Taxpayers 328 Due Process Clause 328 Commerce Clause 328* 

Public Law 86-272 329 State Tax Structure 330 Constitution 330 Legislative 331 Administrative 331 Iudicial 332 Multistate Taxation 333 Illustrative Research Example 334 Checkpoint State and Local Tax (SALT) Service 335 CCH IntelliConnect State 340 Bloomberg BNA 342 Lexis Tax Center 345 LexisNexis Academic 345 WestlawNext State Services 350 Other Resources 351 Periodicals and Internet Sites 351 International Taxation 352 International Tax Models 353 Transfer Pricing 354 Sourcing of Income and Deductions 356 Tax Treaties 357 Researching International Tax 358 Checkpoint 358 CCH IntelliConnect 360 Bloomberg BNA 362 Tax Treaties 364 Westlaw 365 LexisNexis 366 Internet Sites 370 Summary 370 Quiz Yourself 370 Key Words 370 Discussion Questions 371 Exercises 372 Research Cases 377 Cumulative Case-State 382 Cumulative Case – International 383

#### Chapter 10 Financial Accounting Research 385

Accounting for Income Taxes 386
GAAP and the Financial Accounting Standards Board (FASB) 387
International Standards 388
The FASB Codification 388
FASB Accounting Standards Codification Research System (CRS) 389
Structure 390 Browsing 393 Search 397 Go To 397 Join Sections 399 Cross Reference 399 Other Sources and Services 401 Summary 403 Quiz Yourself 403 Key Words 403 Discussion Questions 403 Exercises 404 Research Cases 404

#### PART IV

#### Implementing the Research Tools 407

#### Chapter 11 Communicating Research Results 409

Communications and the Tax Professional 410 The Heart of Tax Research Communication: The File Memo 412 Evaluating the Sources of Law 415 Client Letters 416 Comprehensive Illustration of Client File 420 Oral Presentations of Research Results 422 Summary 426 Quiz Yourself 426 Key Words 426 Tax Research Assignments 426 Research Cases 427

#### Chapter 12 Tax Planning 433

The Economics of Tax Planning 434 Tax Rate Terminology 436 *Tax Base 436 Tax Rates 437* Tax Planning in Perspective 440 Fundamentals of Tax Planning 441 *Avoiding Recognition of Taxable Income 443 Changing the Timing of Recognition of Income, Gains, Deductions, Losses, and Credits 444 Changing Tax Jurisdictions 446 Changing the Character of Income 447 Tax Planning among Related Taxpayers 448* Avoiding Tax Traps 450 *Statutory Tax Traps 450 Judicial Tax Traps 451*  Summary 452 Quiz Yourself 453 Key Words 453 Discussion Questions 453 Exercises 454 Problems 454

#### Chapter 13 Working with the IRS 457

The Internal Revenue Service 458 Organization of the IRS 458 Taxpayer Rights 466 The Audit Process 466 Preliminary Review of Returns 467 Selection of Returns for Examination 468 Examinations 471 Correspondence Examinations 471 Office Examinations 472 Field Examinations 472 Dealing with an Auditor 473 Conclusion of Examination 474 30-Day Letter 474 File a Protest or Go Straight to Court? 474 The Appeals Process 475 Registered Tax Return Preparers and Unenrolled Return Preparers 475 Appeals Conference 476 90-Day Letter 476 Entering the Judicial System 477 Statutory Agreements 481 Closing Agreements 481 Offers in Compromise 482 Summary 484 Quiz Yourself 484 Key Words 484 Discussion Questions 484 Exercises 485 Problems 487 Research Cases 487

#### Chapter 14 Tax Practice and Administration 489

Taxpayer Penalties490Civil Penalties491Criminal Penalties502Penalties on Return Preparers505Definition of Return Preparer505Preparer Disclosure Penalties507Preparer Conduct Penalties507

Injunctions 512 Action to Enjoin TRPs 512 Action to Enjoin Promoters of Abusive Tax Shelters 513 Interest 513 Interest-Computation Conventions 513 Statutes of Limitations 516 Assessment 516 Collection 518 Claim for Refund or Credit 518 Suspension of Period of Assessment and Collection 520 Mitigation of Statute of Limitations 521 Summary 521 Quiz Yourself 521 Key Words 521 Discussion Questions 522 Exercises 523 Research Cases 526

GLOSSARY 531

INDEX 543

The Tenth Edition of *Federal Tax Research* includes the deepest analysis of the online research tools available to assist with tax and accounting research. As a result, we believe that the Tenth Edition is indispensable to learning and performing real-world research. New features in the Tenth Edition include:

- A research-case-classification matrix for all chapters with research cases. The new matrix classifies all research cases in the book by primary tax law source (legislative, administrative, judicial), jurisdiction (federal, state, international), entity type or issue, tax type, the similarity of the research case to the facts in the primary sources, the types of research sources needed to answer the case questions, and the expected student response (short paragraph, research memo, etc.).
- Cumulative research problems that continue from chapter to chapter.
- A complete reorganization of the Research Tools section of the book with separate chapters for Thomson Reuters Checkpoint and CCH IntelliConnect. Coverage and illustrations of research using BNA Bloomberg, Westlaw, and LexisNexis have been combined into a third chapter, with state and international tax services combined into a fourth chapter on multijurisdictional tax issues.
- Additional updated examples of tax research memos and client letters.
- Updates of rules affecting tax practice, including Circular 230 revisions and regulations, the AICPA Statements on Standards for Tax Services (SSTS), CPA mobility across states, and recent IRS litigation concerning registered tax-return preparers.
- Updated information on tax and research on the CPA exam as well as on conducting searches at irs.gov.
- Increased focus on tax planning, including the importance of considering both parties in a transaction and examples of calculating marginal tax rates in the presence of net operating losses.

The book has been prepared as a comprehensive, stand-alone reference tool for the user who wishes to become proficient in federal, multistate, and international tax research as well as financial accounting research. It is written for readers who are familiar with the fundamentals of the tax law, at a level that typically is achieved on the completion of two comprehensive introductory courses in taxation in either the accounting program in a business school or second- or third-year courses in a law school. Nearly every accounting, tax, and tax law student can benefit from the tools and strategies found in this book. The text is most appropriate for:

- Upper-level accounting students in a business school (i.e., seniors in a four-year program or those in the fifth year of a 150-hour program) who desire additional information concerning the practice of taxation.
- Students enrolled in a non-tax graduate program in business administration (e.g., an MBA or MS-management program) and would like further practical training in the functions of taxation in today's business environment.

- Second- or third-year law school students, especially those who desire a more detailed and pragmatic introduction to a specialized tax practice.
- Students commencing a graduate degree program in taxation, in either a business school or a law school, and require a varied and sophisticated introduction to the procedures of tax research and to the routine functions and implications of a tax practice.
- Practicing accountants and attorneys who need an introduction, an update, or a refresher concerning tax practice and research as an element of their career paths.

#### Structure and Pedagogy

Too often, existing textbooks ignore the detailed, pragmatic approach that students require in developing effective and efficient tax research skills. That is why we have included an unprecedented degree of hands-on tax research analysis throughout the text. This book does not simply discuss tax research procedures or the sources of the tax law nor does it provide a mere sample of the pertinent tax reference material. Rather, the book reflects our conviction that students learn best by active learning and real-world experience using the most comprehensive and important sources of tax law. We have applied this conviction to the many important features of the Tenth Edition, including:

- Dozens of exercises, problems, and research cases in each chapter.
- "Spotlight on Taxation" boxes in every chapter to provide additional research tips, news, and background information to students.
- Chapters on working with the IRS and on tax practice and administration that provide details on important topics such as preparer penalties, statutes of limitations, and the IRS audit and appeals process.
- Assignments requiring students to construct case briefs, file memos, client letters, and other elements of a comprehensive client file—vital communication skills they will need in practice.
- Hundreds of reproductions, illustrations, and screen captures from the most important tax reference materials to expose students to the real world of tax research.
- Summary charts, diagrams, and other study aids integrated throughout the text.

Other important features for students and instructors include the following:

• The "Quiz Yourself" feature at the end of each chapter directs students to the online quizzes located on the book's Web site through **www.cengagebrain.com**. Here, students will have access to online quizzes, complete with immediate answers and feedback for questions answered incorrectly. The feedback will direct students to the section of the chapter that contains the correct answer.

Students can also access chapter-by-chapter study content at the **CengageBrain.com** home page and can search by author name, title (*Federal Tax Research*), or ISBN (1285439392) using the search box at the top of the page. This will bring readers to a link for the tenth edition of *Federal Tax Research*.

The instructor's portion of the Web site for the text, located at **www.cengagebrain.com**, includes the solutions for the end-of-chapter material, a test bank, instructor PowerPoint slides, lecture notes, and the new research case classification matrix to help guide instructors through the course.

#### Using the Text

The main tax services are reviewed in a hands-on manner. Learning how to use the services is explained through example projects that guide the reader with step-by-step explanations and screen shots to illustrate what is actually seen on the screen. The text's exercises, cases, and advanced cases offer enough variety in both difficulty and subject matter that they may be assigned to individual readers, or to student groups of two or three, for their optimal use. The instructor also should consider giving each student in the course a different research case to complete, thereby discouraging joint work.

Given both the nature of the tax research process and the limited tax research databases available to most firms and universities, the instructor must take care to assign discussion materials for which the necessary resources are available and also to work through the assignment himself or herself, to ascertain that one's target solution to the assignment reflects the very latest in the development of the federal tax law.

The instructor may want to defer the assigning of certain research cases until a specific research service is discussed, which will provide additional illustrations. Alternatively, the reader could be encouraged to rework a previous assignment as specific research services are introduced.

#### Acknowledgments

We are grateful to our supplement authors and reviewers who provided valuable comments and insights, which guided us in the development of the Tenth Edition.

Beth Howard, Tennessee Technological University Chuck Pier, Angelo State University Courtney H. Edwards, University of North Carolina at Chapel Hill Fernando Rodriguez George Starbuck, McMurry University J. David Golub, Northeastern University James P. Trebby, Marquette University Jeff Varblow, The College of Lake County Lucia Smeal, Georgia State University Paul A. Shoemaker, University of Nebraska-Lincoln Rose L. Bailey, East Carolina University Sally Cook, Texas Lutheran University Sandra Owen, Indiana University-Bloomington Susan E. Anderson, Appalachian State University Tori Fischer Golden Gate University Wilson Seda, Lehman College, CUNY

We wish to thank all of the book's student and faculty readers who have provided their detailed feedback and suggestions. Without their responses, our efforts would have been greatly diminished in scope. Any errors, of course, are the sole responsibility of the authors. We welcome your comments and suggestions for further improvements to this text. Please feel free to use the following addresses to convey these remarks:

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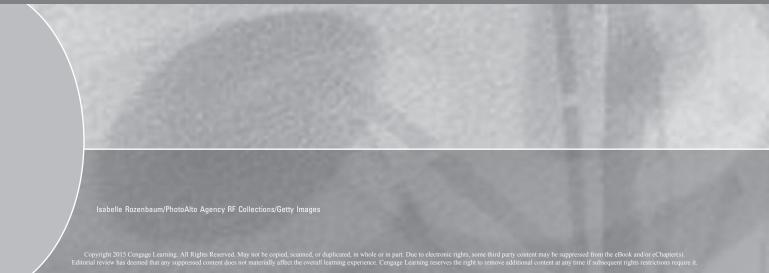
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> > January 2014

## The Tax Research Environment

CHAPTER 1	Introduction to Tax Practice and Ethics 3
CHAPTER 2	Tax Research Methodology 51



## Introduction to Tax Practice and Ethics

#### LEARNING OBJECTIVES

- Describe the elements of modern tax practice in the United States.
- Distinguish between open and closed transactions.
- Recall the sources of legal and ethical standards that guide those who engage in tax practice.
- Explain the major collections of ethical standards that bear upon tax practitioners today.
- Organize tax issues in a broader context of ethics and morality.
- Summarize the limitations on tax research by CPAs and other nonattorneys.

### CHAPTER OUTLINE

Elements of Tax Practice 5 Tax Compliance 5 Tax Planning 6 Tax Litigation 6 Tax Research 7 Rules and Ethics in Tax Practice 7 Circular 230 7 Who May Practice [Circular 230 § 10.3] 9 • Limited Practice [Circular 230 § 10.7] 11 • Return Preparation and Application of Rules to Other Individuals [Circular 230 § 10.8] 11 • Duties and Restrictions Relating to Practice Before the IRS [Circular 230 Subpart B] 12 Proposed Changes to Circular 230 15 AICPA Code of Professional Conduct 17 Rule 101: Independence 19 • Rule 102: Integrity and Objectivity 20 • Rule 201: General Standards 20 • Rule 202:

Compliance with Standards 20 • Rule 203: Accounting Principles 20 • Rule 301: Confidential Client Information 20 • Rule 302: Contingent Fees 21 • Rule 501: Acts Discreditable 21 • Rule 502: Advertising and Other Forms of Solicitation 21 • Rule 503: Commissions and Referral Fees 22 • Rule 505: Form of Organization and Name 22 Statements on Standards for Tax Services 22 SSTS No. 1: Tax Return Positions 22 • SSTS No. 2: Answers to Ouestions on Returns 23 • SSTS No. 3: Certain Procedural Aspects of Preparing Returns 24 • SSTS No. 4: Use of Estimates 24 • SSTS No. 5: Departure from a Position Previously Concluded in an Administrative Proceeding or Court Decision 25 • SSTS No. 6: Knowledge of Error: Return Preparation and Administrative Proceedings 26 • SSTS No. 7: Form and Content of Advice to Taxpayers 26

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Sarbanes-Oxley and Taxation 28 ABA Model Rules of Professional Conduct 29 Nonregulatory Ethical Behavior Models 29

Ethical Dilemmas 29

Ethical Reasoning 30 End-Based Ethical Reasoning 30 • Rule-Based Ethical Reasoning 30 • Care-Based Ethical Reasoning 31 Ethical Professional Behavior 31 Morality 31 • Social Responsibility 32 • Business Ethics 32 • Other Ethical Standards 34 Ethics Training and Education 35 Legal Research by Certified Public Accountants 36

**T**AX PRACTICE AND TAX RESEARCH have evolved over the last twenty or thirty years into an electronic and often paperless system. For example, in 2012 more than 80 percent of individual taxpayers e-filed their tax returns. In keeping with this continuing transition to an all-electronic tax system, today tax research is almost 100 percent online based. The Uniform CPA Exam recognizes this transition and includes a set of simulation questions that require the candidate to demonstrate accounting and tax research skills by completing short research cases using online searches of authoritative literature, including the Accounting Standards Codification (ASC) and the Internal Revenue Code (I.R.C.). However, before the tax practitioner can complete a tax research project, he or she must understand the tax research process and all its elements and how each element relates to solving a specific tax problem. The primary purpose of this book is to inform the user on how to effectively obtain tax research results in a timely and efficient manner.

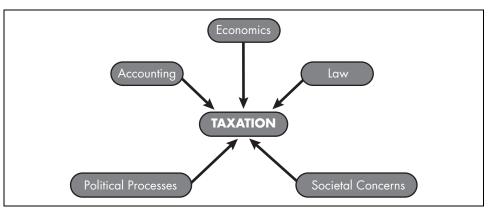
The practice of taxation is the process of applying the tax laws, rules, regulations, and judicial rulings to specific transactions in order to determine the tax consequences to the taxpayer involved. There are many ways to practice tax. Certified public accountants (CPAs), tax attorneys, and enrolled agents often provide compliance and planning services for clients. In addition, tax can be practiced by controllers, chief financial officers (CFOs), tax directors, and other individuals who do tax work as part of their duties within a corporation or other business entity. An understanding of taxation and the tax practice environment is essential to the individual who wants to have a career in the tax area.

Taxation is the process of collecting revenue from citizens to finance government activities. In a modern technological society such as that of the United States, however, taxation comprises an interaction among several disciplines that is far from simple. The tax system is derived from law, accounting, economics, political science, and sociology (Exhibit 1-1). Principles of economics, sociology, and political science provide the environment, while law and accounting precepts are applied in a typical tax practice.

Tax policy questions concerning the effects that a specified tax law change will have on economic growth, the effects of projected inflation on the implementation of the tax law and vice versa, and the effects of the tax law on the United States' balance of payments are addressed by economists. Political scientists, economists, and sociologists examine issues such as who bears the ultimate burden of a tax, how a tax bill becomes law (including practical effects of the legislative process), the social equity of a tax, and whether a tax is discriminatory. Attorneys interpret taxation statutes, and accountants apply the tax laws to current or prospective economic transactions.

4

#### **EXHIBIT 1-1:** Elements of Taxation



#### **Elements of Tax Practice**

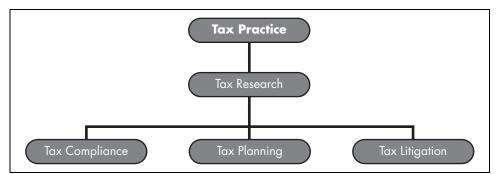
The tax laws of a democratic country such as the United States are created by a political process. In recent years, the result of this political process has been a set of laws that levies taxes on income, sales, estates, gifts, and other items that usually are reflected by the accounting process. Modern tax practice can be separated into three elements: compliance, planning, and litigation, which are all supported by tax research. How these elements of tax practice fit together is illustrated in Exhibit 1-2.

#### Tax Compliance

In general, **tax compliance** consists of two separate but related components—tax return preparation and, for certain corporate entities, the preparation of the tax provision on a company's financial statements.

Tax return preparation consists of the gathering of pertinent information, the evaluation and classification of such information, and the filing of necessary tax returns with the appropriate governmental agency. In the United States, this will typically be the Internal Revenue Service (IRS) or the appropriate state agency. Tax compliance also includes other functions necessary to satisfy governmental requirements, such as representation at a client's IRS audit. Registered tax return preparers, enrolled agents (EAs),





attorneys, and CPAs all perform tax compliance to some extent. Relatively simple individual, partnership, and corporate tax returns often are completed by registered tax return preparers. EAs, attorneys, and CPAs usually are involved in the preparation of more complex tax returns; in addition, they provide tax-planning services and represent their clients before the IRS.

A corporation's income tax expense as reported on its financial statements is often different from the income tax on its tax return. Financial statements are prepared using generally accepted accounting principles (GAAP) rather than tax law as set out in the Internal Revenue Code, related Treasury Regulations, and other administrative pronouncements and court cases. Both tax return preparation and the preparation of the tax provision on financial statements are examined in more detail in later chapters.

#### Tax Planning

**Tax planning** is the process of arranging one's financial affairs to minimize tax liabilities. While this usually means minimizing current tax payments, that is not always the case. Whereas **tax avoidance** is a legitimate objective of modern tax practice, **tax evasion** constitutes the illegal nonpayment of a tax and cannot be condoned. Fraudulent acts of any kind are unrelated to the professional practice of tax planning.

Tax planning can be divided into two major categories: **open transactions** and **closed transactions**. In an open transaction, the tax practitioner maintains some degree of control over the potential tax liability because the transaction is not yet completed; for example, the title to an asset has not yet passed. If desired, some modifications to an incomplete transaction can be made to receive more favorable tax treatment. In a closed transaction, however, all of the pertinent actions have been completed; therefore, tax planning may be limited to the presentation of the facts to the government in the most favorable, legally acceptable manner possible.

#### **SPOTLIGHT ON TAXATION**

#### **Case Quotation**

There is nothing inherently illegal or immoral in the avoidance of taxation (i.e., tax planning) according to the tax system's rules. The eminent judge Learned Hand best expressed this doctrine in the dissenting opinion of *Commissioner v. Newman*, 159 F.2d 848 (CA-2, 1947):

Over and over again, courts have said that there is nothing sinister in so arranging one's affairs as to keep taxes as low as possible. Everybody does so, rich or poor, and all do right, for nobody owes any public duty to pay more than the law demands: taxes are enforced extractions, not voluntary contributions.

#### **Tax Litigation**

A specialized area within the practice of taxation is the concentration on **tax litigation**. Litigation is the process of settling a dispute with another party (in the United States, usually the IRS or a state revenue department) in a court of law. Typically, a tax attorney handles tax litigation that progresses beyond the initial appeal of an IRS or state revenue department audit result. Accountants and other financial advisers can also serve in a support capacity. Later chapters of this book contain additional discussions of the various opportunities and strategies available in tax litigation.

#### Tax Research

**Tax research** is undertaken to answer taxation questions. The tax research process includes the (1) identification of pertinent issues, (2) determination of proper authorities, (3) evaluation of the appropriateness of these authorities, and (4) application of these authorities. Tax research methodology, sources of federal tax law, and tax research tools are examined in Chapters 2 through 8 of this book.

#### **Rules and Ethics in Tax Practice**

A person who prepares tax returns for monetary or other compensation, or who is licensed to practice in the tax-related professions, is subject to various statutes, rules, and codes of professional conduct. Tax practitioners (as defined by the IRS) are regulated by **Circular 230**, Regulations Governing Practice before the Internal Revenue Service.

The ethical conduct of an attorney is also governed by the laws of the state(s) in which he or she is licensed to practice. Most states have adopted, often with some modification, guidelines that are based on the **American Bar Association (ABA)** Model Rules of Professional Conduct.

**Certified public accountants (CPAs)** who are members of the **American Institute of Certified Public Accountants (AICPA)** must follow its Code of Professional Conduct and any other rules generated by the state board(s) of accountancy. The AICPA has also produced a series of Statements on Standards for Tax Services (SSTS), which contain advisory guidelines for AICPA members who prepare tax returns. Although CPAs who are not members of the AICPA are not bound by the Code of Professional Conduct and the SSTS, those rules and standards are a useful source of guidance for all members of the profession. In addition, CPAs are regulated by the state(s) in which they are licensed. As a result, there can be additional statutes, regulations, and requirements that must be met by individuals who practice in certain states.

Statutory tax law also specifies certain penalties and other rules of conduct that apply to all tax return preparers. Chapter 14 addresses these rules.

The basic overlapping sources of rules and ethics for tax practitioners are illustrated in Exhibit 1-3.

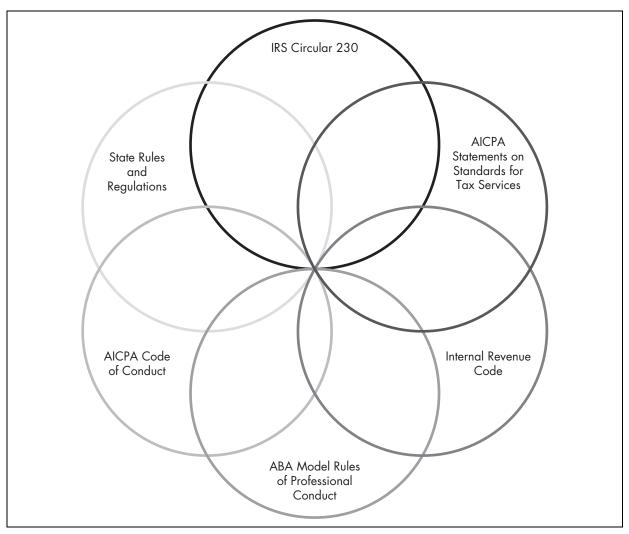
#### Circular 230

Circular 230, which constitutes Part 31 of the Treasury Department Regulations, is designed to provide protection to taxpayers and the IRS by requiring tax preparers to be technically competent and to adhere to **ethical standards**.<sup>1</sup> In 2011, the IRS issued final regulations (T.D. 9527) that made previously unenrolled return preparers (return preparers who are not attorneys, CPAs, or EAs) who prepare and file tax returns for compensation subject to Circular 230 for the first time. These individuals are referred to as registered tax return preparers. However, a court battle ensued in which three tax return preparers argued that the IRS had no authority to regulate their preparation of tax returns. In January 2013, the District Court for the District of Columbia stopped the IRS from enforcing the regulations.<sup>2</sup> In March 2013, the U.S. Court of Appeals for the District of Columbia Circuit denied the IRS's motion to stay the injunction halting the return preparer regulation program. The IRS appealed the lower court ruling. The Court of Appeals heard oral argument on September 24, 2013.<sup>3</sup>

<sup>&</sup>lt;sup>1</sup>Circular 230 can be found on the IRS's Website at www.irs.gov/pub/irs-pdf/pcir230.pdf.

<sup>&</sup>lt;sup>2</sup>Loving, No. 12-385 (D.D.C. Jan. 18, 2013).

<sup>&</sup>lt;sup>3</sup>Loving v. IRS No. 13-5061 (D.C. Cir. Argued Sept. 24, 2013).



**EXHIBIT 1-3:** Sources of Rules and Ethics for Tax Practitioners

At present, Circular 230 contains the following definition of **practice before the IRS** in Section 10.2 of Subpart A:

Practice before the Internal Revenue Service comprehends all matters connected with a presentation to the Internal Revenue Service or any of its officers or employees relating to a taxpayer's rights, privileges, or liabilities under laws or regulations administered by the Internal Revenue Service. Such presentations include, but are not limited to, preparing documents; filing documents; corresponding and communicating with the Internal Revenue Service; rendering written advice with respect to any entity, transaction, plan or arrangement, or other plan or arrangement having a potential for tax avoidance or evasion; and representing a client at conferences, hearings, and meetings.

**Who May Practice [Circular 230 § 10.3]** Under Section 10.3, Subpart A, of Circular 230, the following individuals may practice before the IRS:

- 1. Attorneys
- 2. Certified Public Accountants (CPAs)
- 3. Enrolled agents (EAs)
- 4. Enrolled actuaries
- 5. Enrolled retirement plan agents
- 6. Registered tax return preparers

These individuals are collectively referred to as Circular 230 practitioners.

In order to practice before the IRS, an attorney must be a member in good standing of the bar of the highest court in any state, possession, territory, or commonwealth or the District of Columbia. Likewise, CPAs and enrolled actuaries must be qualified to practice in any state, possession, territory, or commonwealth or the District of Columbia. No further substantive examination is required.

#### SPOTLIGHT ON TAXATION

#### CPA Mobility

While CPAs are licensed by their home state, a uniform system allowing CPAs to practice across state lines has been endorsed by the AICPA and the National Association of State Boards of Accountancy (NASBA). A total of 49 states and the District of Columbia have passed mobility laws that essentially allow a CPA with a license from one state to practice outside his or her home state without getting an additional license in the state in which he or she will be serving a client.

Individuals who are not attorneys or CPAs can qualify to practice before the IRS by becoming an **enrolled agent (EA)**. An EA is someone who has either passed a special IRS examination or worked for the IRS for five years. The procedures for becoming an EA are detailed in Circular 230, Subpart A, §§ 10.4, 10.5, and 10.6. EAs have the same rights as attorneys and CPAs to represent clients before the IRS. Under Circular 230, an EA must renew his or her enrollment card on a three-year cycle.

The Enrolled Agent Special Enrollment Examination (SEE) is an online exam given throughout the year that consists of three parts covering individual taxation, business taxation and representation, and practices and procedures. For additional information on the SEE, see the Prometric Testing Website: https://www.prometric.com/en-us/clients/SEE/Pages/landing.aspx.

For each enrollment cycle, EAs, like attorneys and CPAs, must meet certain continuing education requirements as defined in Subpart A, § 10.6. For an EA's enrollment card to be renewed, he or she must complete 72 hours (i.e., an average of 24 hours per year) of qualifying continuing education for each three-year enrollment period. In addition, a minimum of 16 hours of continuing education credit must be completed during each year of an enrollment cycle. Subpart A, § 10.6(f) defines what qualifies as continuing education for EAs.

For more information on EAs, see www.irs.gov/taxpros/agents and www.naea.org.